

The Middle East's Leading Private Sector Natural Gas Company

Third Quarter 2011 - Financial Result Information - 14th November 2011

### **Disclaimer**



This presentation contains forward-looking statements which may be identified by their use of words like "plans," "expects," "will," "anticipates," "believes," "intends," "projects," "estimates" or other words of similar meaning. All statements that address expectations or projections about the future, including, but not limited to, statements about the strategy for growth, product development, market position, expenditures, and financial results, are forward looking statements.

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#### **Highlights**

#### **Production**

#### **Financial Results**

- Average Realized Prices
- Net Profit
- Capital Expenditure
- Trade Receivables Analysis
- Cash Flow

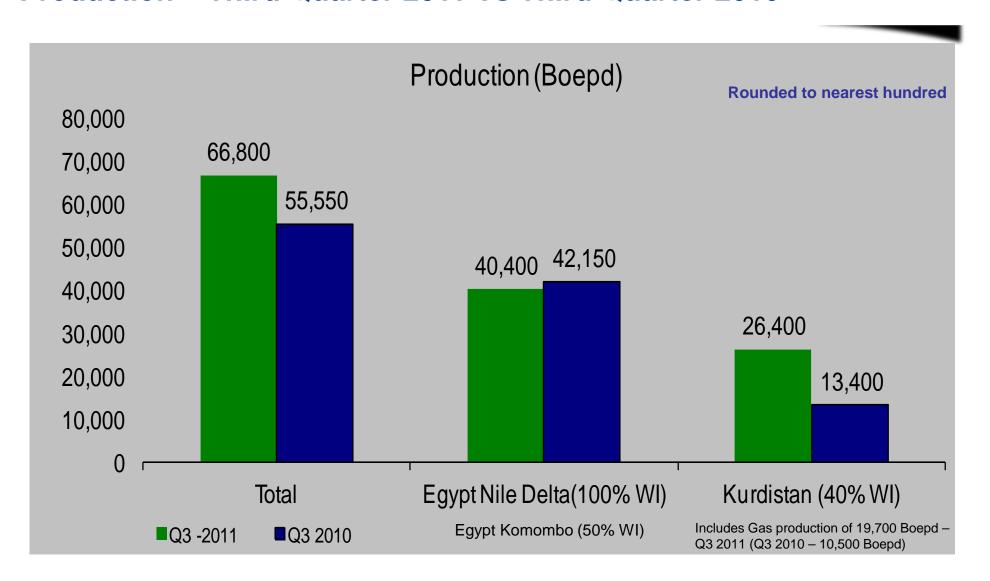
## **Highlights**



- Third Quarter Profit After Tax: \$39MM, driven by higher volumes and prices
- Third Quarter Production:
  - Increase of 20% compared to Third Quarter 2010
  - Increase in Kurdistan Region of Iraq with both trains of LPG plant operational
  - Egypt production reflects reduced capital expenditure
- Improving collection of receivables in Kurdistan Region of Iraq

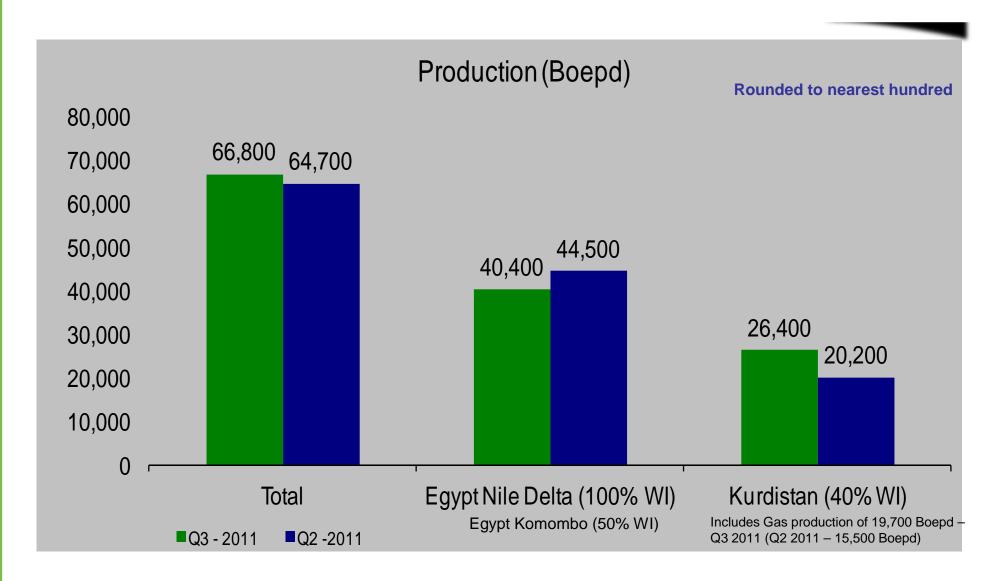


#### **Production – Third Quarter 2011 Vs Third Quarter 2010**



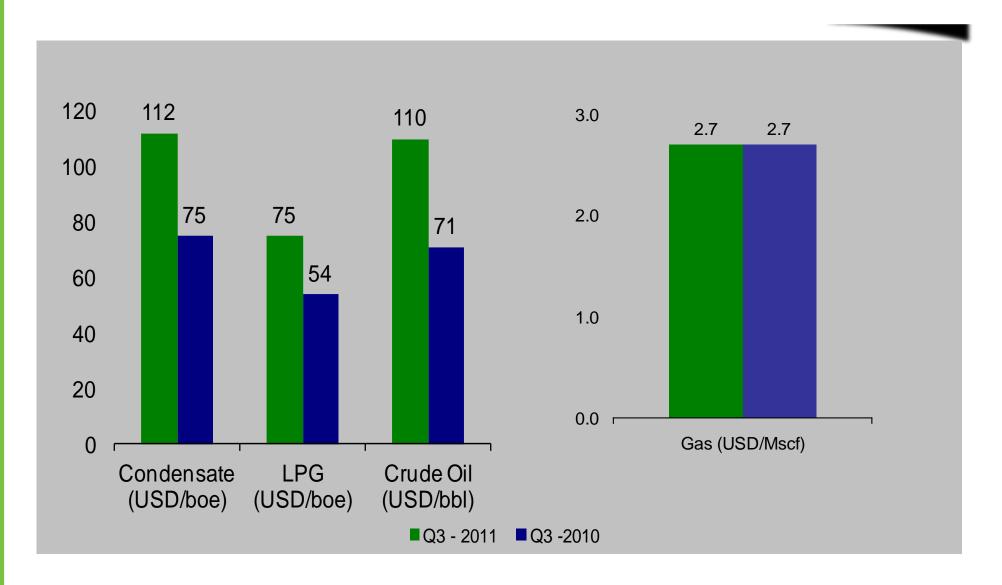
### **Production – Third Quarter 2011 Vs Second Quarter 2011**





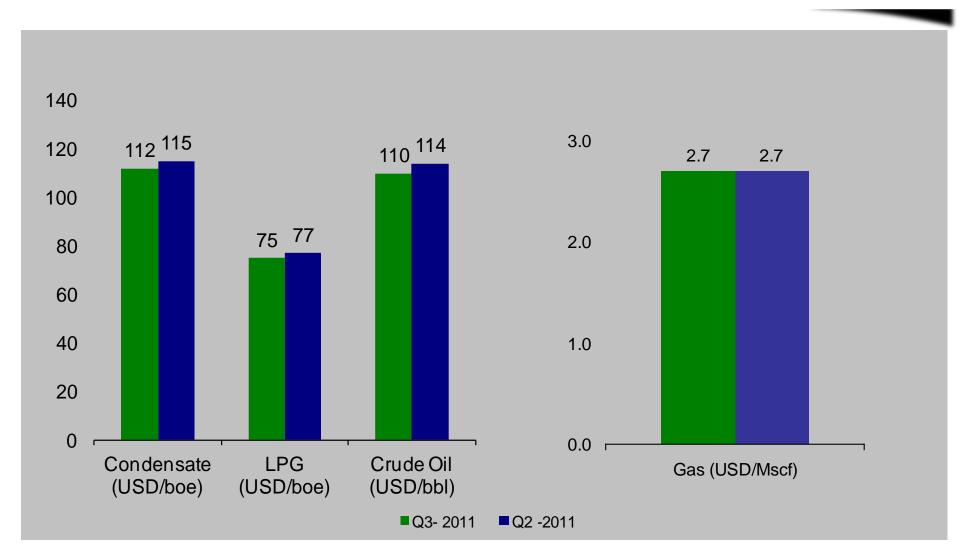
## **Average Prices - Third Quarter 2011 Vs Third Quarter 2010**





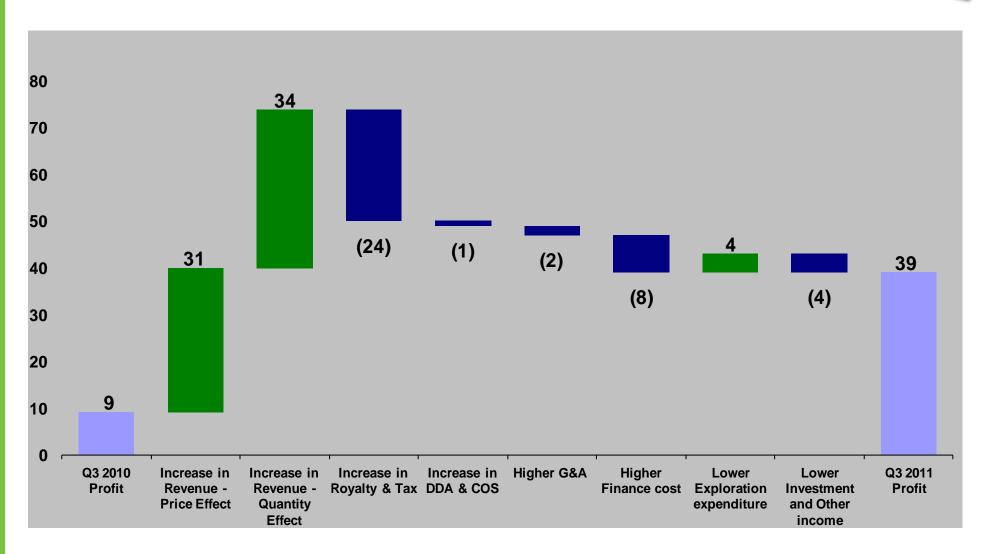
# Average Prices - Third Quarter 2011 Vs Second Quarter 2011





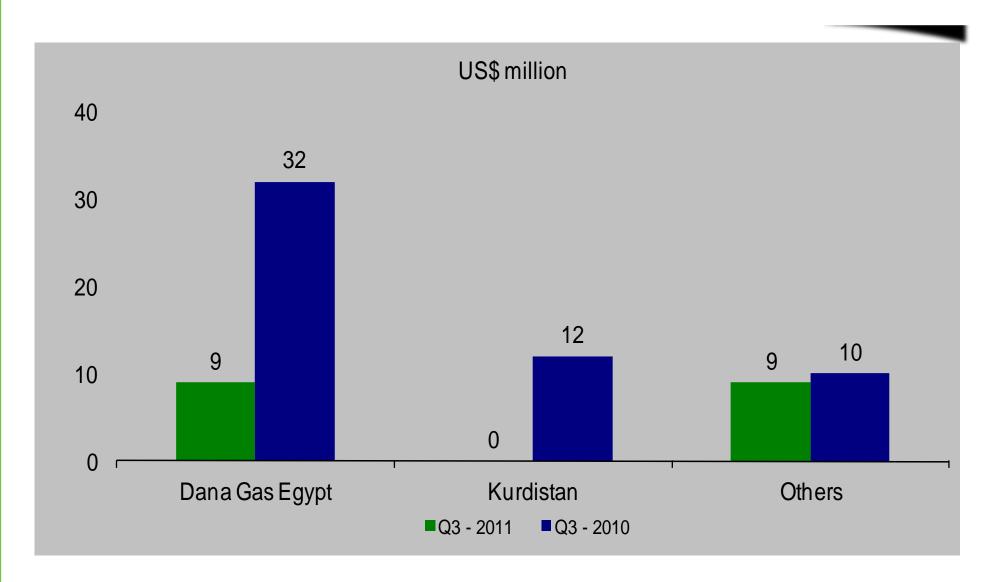
## Profit After Tax Bridge – Third Quarter 2011 Vs Third Quarter 2010





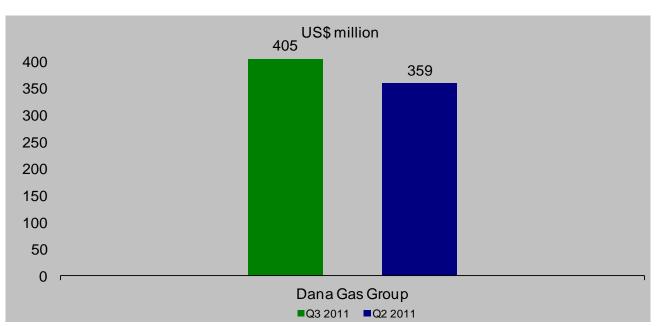


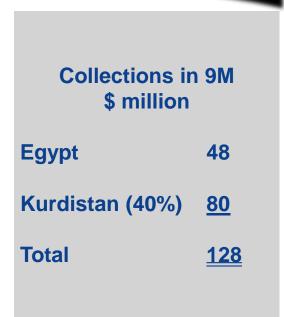


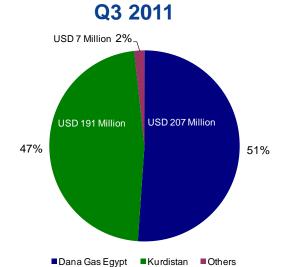


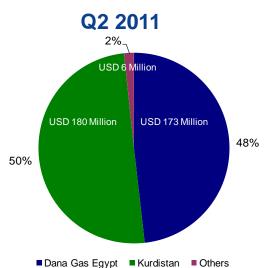
#### Trade Receivables - Third Quarter 2011 Vs Second Quarter 2011













### **Cash Flow – Third Quarter 2011**

